



CATEGORIES

Integrate upstream Category Management with downstream Contract Management

Have you implemented a CATEGORY MANAGEMENT approach at your organisation? How do you know what is happening in the marketplace?

This module equips users with better spend visibility & analysis capability, collated supply market intelligence and business planning functionality.

What are the technological, economic or functional changes? How do you keep in touch?

The Supply Market Intelligence (SMI) capability allows the collation and future application of your supplier database records.

What was your solution last time? Who did you work with – both well and poorly? Who is best to ask this time?

The CATEGORIES module enables better strategic planning and a more focused & proactive process to developing a clear acquisition strategy.

Including, thorough supplier prequalifications data, early-contractor involvement records, stakeholder business strategies, non-cost benefits targeting, tender records, panel appointments register and better spend analysis, all supported by simplified data entry.

Key Benefits

Better Visibility & Spend Analysis

Links Supplier, Contract and Tender records into Categories, reports by CATEGORY.

Capture & Use Market Intelligence

Complete supplier pre-qualification, supplier database, SMI capture, ECI records, manage appointed panels.

Business Planning by CATEGORY

Record stakeholder strategies to achieve KPIs & key outcomes, business case & acquisition strategy by CATEGORY.

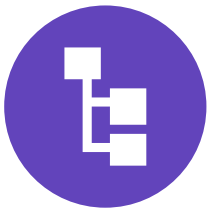
Simplify Data Entry

Filter UNSPSC by category to simplify Data Entry for End Users.

Core Features

- User defined category listing- for each contract and each supplier
- Category stakeholder group and role definition listing
- Category Management plan and acquisition strategy
- UNSPSC structure association for each category and subcategory
- Supply market intelligence and category supplier database
- Early Contractor Involvement (ECI) capability





Category Listing

The ability to create user defined categorisation coding structures allow this module to be tailored to our clients specific requirements.

Categories can be broken into associated sub categories and/or associated with relevant sections of **UNSPSC coding structure** – which simplifies data entry when associating sourcing and contract records to a category.

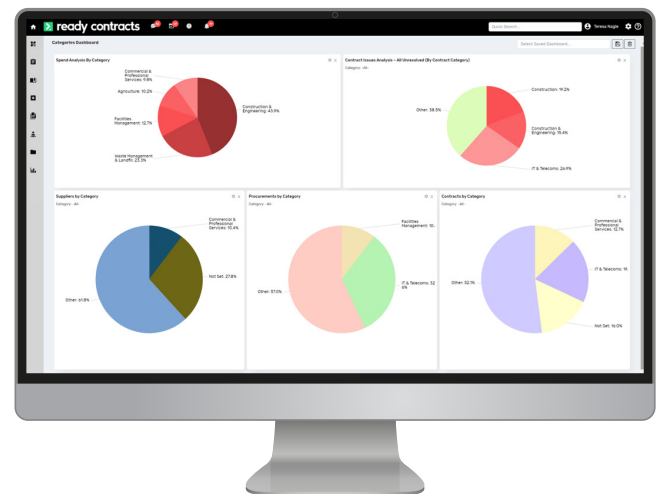
Categories can be associated to specific Category Managers which controls who has the security access levels required to update information in regards to the category.

Supply Market Intelligence

Once defined, all records within the system can be associated to the category structure – including Sourcing, Contracts and Supplier records. This integrated mechanism of classifying information throughout the various modules of the solutions provides a single view for the Category Manager of the business being undertaken within their category.

Category Management Plan

Category Management Plans detailing information such as Category Descriptions, Procurement Strategies, Business Stakeholders can be developed and stored within the solution. Updates can be recorded to provide a complete historic view of how the category is managed over time.



Try integrating with..

Achieve even greater efficiency by integrating the CATEGORIES module with;

SOURCING

Integrate the use of the CATEGORIES module with SOURCING to quickly source pre-qualified suppliers in the exact category you require.

SRM

Quickly and easily search and manage all supplier details in the SRM module. Integrate with CATEGORIES for category management functionality.

Ready to take control of your contracts?

Contact Ready Contracts or Visit readycontracts.io